



FOR YOUTH DEVELOPMENT  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

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**Finance Committee**  
**Finances ending 07/31/2023**

## **Operational Performance in July to Budget and YTD:**

**July Revenue was \$4.19M, which was over budget by \$484K/13.06%. YTD Rev \$26.45M, which is over budget by \$1.6M /6.46% over Budget.**

Increase in revenue over budget in July was primarily due to emergency funding revenue and ELOP enrollment which helps offset budget shortfall for fee-based participants receiving financial aid moving over to the ELOP program side.

- July Membership revenue totaled \$490K, which was \$7K/1.48% over budget and YTD MB revenue is \$3.2M which is \$53K/1.65% over budget. MB revenue increased \$339K/11.65% over PY.
- July fee-based Child Care Revenue totaled \$1.9M, which was <\$100K>/<5.08%> under budget and YTD <\$1M>/<8.06%> under budget. Primary reason for budget shortfall was a budgeting error in south county that did not remove fee-based child care headcounts for those students that moved to the ELOP funded side of the program. Expenses were flexed to offset revenue loss. July ELOP funding totaled \$680K, which was \$517K/316.07% over budget that helps offset the fee-based loss. Combined CYD and ELOP Revenue was \$2.58M out of a budget of \$2.16M which was \$417K/19% over budget

## **Wages and Benefits**

- July Salary and Wages came in over budget by \$281K/12.80%. For July, salary as a % of revenue was budgeted at 59.47% and we performed at 59.22%.
- July Benefits were 7.96% over budget. Primarily due to retention and sign on bonuses paid and an increase in insurance and retirement benefits moving staff to full time positions. FICA expense was higher than budget due to increase in salaries/wages.

## **Flex and Fixed Expenses**

- July flex expenses were \$1238K/15.16% over budget. YTD flex expenses are 24.27% over budget. July and YTD are over budget primarily due to overspending program expenses for New Horizons and additional admission and transportation expenses for ELOP that are offset by revenue.
- July fixed expenses were \$29K/5.99% over budget due to increased consulting services for a new grant and expenses are offset by revenue. YTD fixed expenses are 0.12% below budget.

## **Operating Net**

- July Operating Net was <\$300K>, which was \$2.7K/0.90% better than budget. YTD Operating Net is \$1.14M, which is \$616K/117% better than budget.

## **Finance Notes:**

### **Cash Flow**

- July cash flow from operations was \$103k/\$173k YTD and net cash flow was \$273k/\$5.05M YTD. Child care receipts increased based on payouts from school districts which held our May service payments over the end of their fiscal year-end. We received \$132k non-operating funding from OC Department of Education. We will see the return of the \$600k under misc. investing activity in August. Also in August we will be purchasing a 3-month \$5M treasury bill to take advantage of a 5.46% interest rate on short-term lending compared to our 4.00% money market account with F&M Bank.

## **Balance Sheet**

- We received the annual contribution from David and Patricia Lamb in July in the amount of \$2,901,658 reflected in the significant change in the investments line.

YMCA of Orange County  
Statement of Financial Position-Consolidated  
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July				YTD									
Actual	Budget	Act vs Bud Variance	Prior Year	Act vs Prior Yr Variance	Actual	% Rev	Budget	% Rev	Act vs Bud Variance	Prior Year	Act vs Prior Yr Variance	Annual Budget	
<b>Revenue</b>													
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0110 Contributions-Unrestricted	(520,000.00)	(0.08%)	\$0.00	0.00%	(\$20,000.00)	\$0.00	(\$20,000.00)	\$0.00
0.00	0.00	0.00	0.00	0.00	0115 Contributions-Restricted	41,710.47	0.16%	9,000.00	0.04%	32,710.47	3,479.94	38,230.53	9,000.00
166,760.00	1,500.00	166,760.00	166,760.00	166,760.00	0116 Emergency Funding Revenue	764,891.47	2.89%	0.00	0.00%	764,891.47	4,848,225.00	(4,083,333.53)	138,900.00
(1,920.00)	3,420.00	(4,340.00)	42,000.00	(43,920.00)	0120 Cont-Fndr/Trusts	90,238.05	0.34%	81,095.00	0.33%	9,143.05	170,611.04	(160,723.99)	138,900.00
0.00	0.00	0.00	0.00	0.00	0270 Capital Campaign	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00	1,347,096.00
4,000.00	11,000.00	(7,000.00)	4,000.00	0.00	0840 Contract Services Revenue	226,403.56	0.86%	213,990.00	0.86%	12,413.56	356,282.05	(132,878.49)	219,990.00
680,190.68	163,478.00	516,712.68	97,856.36	582,334.32	0841 ELOP	4,166,659.78	15.75%	2,398,722.00	9.66%	1,767,937.78	146,244.29	4,020,415.49	4,691,818.00
1,321.42	1,440.00	(118.58)	12,834.71	(11,493.29)	0910 City Funding	34,254.80	0.13%	34,270.00	0.14%	(15.20)	47,534.53	(13,279.73)	47,631.00
51,287.61	81,964.00	(30,676.39)	64,404.01	(13,116.40)	0931 Government Grant Income-Restricted	1,537,494.60	5.81%	1,437,946.00	5.79%	99,548.60	1,232,582.46	304,912.14	2,582,453.00
107,969.34	112,390.00	(4,420.66)	108,235.77	(266.43)	1001 Adult Membership	766,892.19	2.90%	763,442.00	3.07%	3,450.19	741,527.26	25,364.92	1,319,222.00
57,762.50	58,300.00	(537.50)	53,753.23	4,009.27	1002 Couple Membership	394,305.57	1.49%	396,426.00	1.60%	(2,120.43)	377,126.77	17,179.57	673,214.00
82,168.50	66,381.00	15,787.50	64,277.67	17,890.83	1007 3rd Party Memberships	552,278.52	2.09%	426,030.00	1.71%	126,248.52	402,926.59	149,351.93	744,730.00
12,151.77	12,987.00	(835.23)	12,858.28	(136.51)	1014 College/Student Membrship	75,621.74	0.29%	83,694.00	0.34%	(8,072.26)	78,251.15	(2,629.41)	147,377.00
1,780.00	1,008.00	772.00	980.00	800.00	1017 Daily	8,230.00	0.03%	6,998.00	0.03%	1,232.00	6,512.00	1,718.00	11,848.00
675.00	585.00	90.00	765.00	(90.00)	1018 Seniors Membership	4,680.00	0.02%	4,230.00	0.02%	450.00	6,120.00	(1,440.00)	6,795.00
224,959.10	228,421.00	(3,461.90)	13,130.09	(10,670.91)	1019 Family Parent Family	1,427,511.51	5.40%	1,493,847.00	6.01%	(66,335.49)	1,265,786.83	161,724.68	2,612,693.00
3,912.00	3,224.00	688.00	4,615.00	(1,703.00)	1020 Single Parent Family	22,648.00	0.09%	24,752.00	0.10%	(2,104.00)	34,450.00	(11,804.00)	39,572.00
34,621.16	32,555.00	2,066.16	34,103.17	517.99	1101 Adventure Guides Program Fees	241,800.10	0.91%	227,885.00	0.92%	13,915.10	237,982.00	3,817.80	392,522.00
(2.08)	(6.00)	3.92	(5.83)	3.75	1122 AG Employee Discount	(14.56)	0.00%	(42.00)	0.00%	27.44	(40.81)	26.25	(71.00)
(1,347.67)	0.00	(1,347.67)	(169.02)	(1,178.65)	1130 Y Adventure Guides Event	1,008,202.15	3.81%	658,400.00	2.65%	349,802.15	948,561.20	59,640.95	1,184,700.00
27,270.98	27,987.00	(716.02)	33,784.44	(6,513.46)	1210 Facility Rental	233,263.24	0.88%	205,571.00	0.83%	27,692.24	243,820.46	(10,557.22)	347,640.00
18,913.00	19,935.00	(1,022.00)	18,495.00	1,440.00	1217 Membership Joining Fee	141,228.00	0.53%	157,405.00	0.61%	(16,177.00)	149,546.71	(8,318.71)	241,566.00
266,394.29	300,900.00	(34,505.71)	290,887.15	(24,292.86)	1311 Resident Camp	266,086.29	1.01%	300,900.00	1.21%	(34,813.71)	340,183.00	(74,086.71)	305,900.00
0.00	28,800.00	(28,800.00)	0.00	0.00	1316 Camp User Group	195,620.74	0.74%	161,980.00	0.65%	33,640.74	106,002.50	89,618.24	175,345.00
7,833.06	13,589.00	(5,755.94)	13,632.55	(5,799.49)	1371 New Horizons Camp	37,177.00	0.14%	62,809.00	0.25%	(25,631.30)	53,770.00	(16,192.88)	95,872.00
61,747.37	51,766.00	9,981.37	49,901.32	11,846.05	1374 Regional Center	357,623.70	1.35%	326,326.00	1.31%	31,297.70	309,360.60	48,263.10	592,306.00
30,438.00	12,255.00	18,183.00	18,239.46	(12,984.46)	1410 Child Care Admin Reg Fee	440,713.00	1.67%	356,035.00	1.44%	84,678.00	465,150.70	(24,437.70)	458,460.00
1,898,886.56	1,998,351.04	(99,464.48)	1,916,775.81	(17,886.85)	1420 Child Development Fees	11,877,711.28	44.44%	12,831,222.00	51.85%	(1,063,510.72)	10,371,247.50	1,506,463.78	22,254,991.00
(41,745.55)	(38,548.00)	(5,197.55)	(44,966.48)	3,220.93	1421 CC Multi-Child Discounts	(247,138.27)	(0.93%)	(217,333.00)	(0.87%)	(29,805.27)	(238,616.07)	(6,822.20)	(367,550.00)
(24,102.62)	(10,634.00)	(13,468.62)	(14,972.76)	(9,129.86)	1422 Employee Discounts	(79,694.83)	(0.30%)	(48,890.00)	(0.20%)	(30,804.83)	(61,403.78)	(18,291.05)	(79,500.00)
0.00	0.00	0.00	0.00	0.00	1423 ASES Discounts	0.00	0.00%	0.00	0.00%	0.00	(4,630.00)	4,630.00	0.00
5,950.00	27,375.00	(21,425.00)	0.00	5,950.00	1501 General PE Programs	13,900.00	0.05%	108,175.00	0.44%	(94,275.00)	0.00	13,900.00	137,600.00
65,654.24	55,700.00	9,954.24	42,687.75	22,966.47	1506 Kidzone	134,653.91	0.51%	132,170.20	0.51%	2,483.91	96,359.55	38,294.36	187,535.00
31,644.29	27,936.00	3,708.29	21,344.98	10,299.31	1518 Strength Training	217,840.41	0.82%	191,871.00	0.77%	25,969.41	163,937.77	53,902.64	329,432.00
1,161.34	0.00	1,161.34	0.00	0.00	1523 Nutrition Program	2,203.36	0.01%	0.00	0.00%	2,203.36	0.00	2,203.36	0.00
14,036.64	18,978.00	(4,941.36)	17,988.38	(3,951.74)	1535 Fitness Programs	80,997.30	0.31%	118,241.00	0.48%	(37,243.70)	108,498.40	(27,501.10)	206,972.00
88,177.53	138,880.00	(50,702.47)	67,716.16	20,461.37	1540 Sports Programs	494,166.16	1.87%	641,598.00	2.58%	(147,431.84)	371,218.00	122,948.07	1,085,342.00
224,174.47	186,486.00	38,688.47	165,155.24	59,019.23	1550 Aquatics Program	596,000.75	2.25%	583,115.00	2.35%	12,885.75	504,504.93	91,495.82	887,315.00
4,165.00	2,825.00	1,340.00	1,775.00	(610.00)	1575 Training	45,528.36	0.17%	49,901.00	0.20%	(4,372.64)	61,400.00	(15,871.64)	63,460.00
0.00	0.00	0.00	0.00	0.00	1601 Youth In Government	(4,900.00)	(0.02%)	0.00	0.00%	(4,900.00)	3,325.00	180.00	180.00
536.00	2,000.00	(1,464.00)	0.00	536.00	1610 Homeschool	19,297.49	0.07%	106,388.00	0.43%	(87,090.51)	0.00	19,297.49	236,570.00
7203.89	70,618.00	(62,814.11)	59,950.19	12,853.70	1625 Community Programs	327,315.93	1.24%	490,146.00	1.97%	(162,830.07)	235,525.74	91,790.19	843,236.00
(9,515.24)	(28,068.00)	18,552.76	(15,743.70)	17,200.00	1712 Promotions	(164,270.00)	(0.62%)	(183,450.00)	(0.74%)	19,179.40	(184,277.10)	20,027.17	(294,855.00)
(599.00)	(377.00)	(222.00)	(377.00)	(222.00)	1720 Complimentary Memberships	(3,805.00)	(0.01%)	(2,639.00)	(0.01%)	(1,166.00)	(2,914.54)	(1,290.46)	(4,524.00)
7,365.64	9,864.00	(2,498.36)	92,857.94	(86,992.55)	2320 Membership Insurance	96,836.00	0.37%	98,219.00	0.40%	(1,383.00)	164,585.97	(67,749.97)	48,520.00
18,190.61	23,908.00	(5,717.39)	18,190.61	18,190.61	1803 Non-EFT Adminstratn Fee	128,230.84	0.48%	173,061.00	0.70%	(44,830.16)	100,000.00	128,230.84	301,519.00
600.00	0.00	600.00	1,625.00	(1,025.00)	1807 Returned Item/NSF Fee	4,550.00	0.02%	0.00	0.00%	4,550.00	0.00	4,550.00	0.00
3,774.63	500.00	3,274.63	4,099.82	(325.19)	1815 Misc. Fundraising	9,860.63	0.04%	3,100.00	0.01%	6,760.63	14,927.86	(5,067.23)	5,100.00
(9,610.95)	(2,050.00)	(7,560.95)	(3,126.19)	(6,484.76)	6310 Bad Debt	(37,436.04)	(0.14%)	(14,350.00)	(0.06%)	(23,086.04)	(41,622.53)	4,186.49	(24,600.00)
<b>4,189,480.21</b>	<b>3,705,359.00</b>	<b>484,121.21</b>	<b>3,448,252.03</b>	<b>741,228.18</b>	<b>Net Revenue Totals</b>	<b>26,447,694.26</b>	<b>100.00%</b>	<b>24,842,394.00</b>	<b>100.00%</b>	<b>1,605,300.26</b>	<b>47,206,967.55</b>	<b>(20,759,273.29)</b>	<b>44,377,752.00</b>
<b>Expense</b>													
729,141.16	675,303.00	(53,838.16)	582,661.58	(146,479.58)	2110 Salaries-F/T Exempt	4,892,975.81	18.50%	4,710,390.00	18.96%	(182,585.81)	3,979,794.43	(913,181.38)	8,095,200.00
510,037.86	491,032.00	(19,005.86)	357,520.52	(152,103.64)	2120 Wages-F/T Non-Exempt	3,177,443.42	12.01%	3,372,125.00	13.57%	(194,681.58)	2,595,168.59	(582,274.83)	5,894,489.00
1,170,252.15	1,028,786.00	(141,466.15)	805,834.21	(363,731.64)	2130 Wages-P/T Non-Exempt	5,698,394.17	21.56%	6,148,585.00	24.75%	(450,190.83)	4,229,947.26	(1,468,446.91)	10,433,483.00
52,266.03	0.00	(52,266.03)	45,392.00	(6,874.03)	2150 Overtime	202,885.20	0.77%	0.00	0.00%	(202,885.20)	160,379.81	(42,505.39)	0.00
14,494.85	0.00	(14,494.85)	16,796.44	2,301.59	2155 Break Penalty	69,257.55	0.26%	0.00	0.00%	(69,257.55)	56,482.74	(12,774.81)	0.00
<b>2,476,192.05</b>	<b>2,195,121.00</b>	<b>(281,071.05)</b>	<b>1,809,304.75</b>	<b>(666,887.30)</b>	<b>Salary and Wages Total</b>	<b>14,400,956.15</b>	<b>53.99%</b>	<b>14,231,100.00</b>	<b>57.29%</b>	<b>190,143.85</b>	<b>11,021,772.83</b>	<b>(3,019,183.32)</b>	<b>24,423,172.00</b>
26,783.66	6,500.00	(20,283.66)	9,996.50	(16,787.16)	2160 Bonus Pay	164,181.83	0.62%	31,500.00	0.13%	(132,681.83)	28,326.71	(135,855.12)	50,000.00
1,712.32	9,333.00	(7,620.68)	0.00	(1,712.32)	2175 Temporary - Agencies	34,153.92	0.14%	68,331.00	0.28%	(34,177.08)	3,910.60	(4,930.40)	17,996.00
108,087.63	102,482.00	(5,605.63)	100,905.04	(7,182.59)	2220 Retirement Plan Premiums	729,562.83	2.76%	704,161.00	2.83%	(25,401.83)	650,705.20	(78,857.63)	1,252,565.00
54,554.51	43,814.00	(10,740.51)	43,894.58	(10,659.93)</									

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July					YTD							
Actual	Budget	Act vs Bud Variance	Prior Year	Act vs Prior Yr Variance	Actual	% Rev	Budget	% Rev	Act vs Bud Variance	Prior Year	Act vs Prior Yr Variance	Annual Budget
0.10	0.00	(0.10)	0.00	(0.10)	(242.02)	0.00%	0.00	0.00%	242.02	(0.47)	241.55	0.00
3,658.49	3,000.00	(658.49)	3,282.87	(375.62)	20,721.47	0.08%	21,000.00	0.08%	278.53	20,397.53	(323.94)	36,000.00
38,997.77	50,661.00	11,663.23	48,455.27	9,457.50	253,797.01	0.96%	296,923.00	1.20%	43,125.99	308,579.91	54,782.90	506,300.00
44.90	0.00	(44.90)	6.22	(38.68)	104.45	0.00%	0.00	0.00%	(104.45)	58.74	(45.71)	0.00
1,310.14	1,309.00	(1.14)	1,288.05	(22.09)	9,085.26	0.03%	9,126.00	0.04%	40.74	8,951.14	(134.12)	15,238.00
1,292.23	5,390.00	4,097.77	241.04	(1,051.19)	36,655.34	0.14%	37,865.00	0.15%	1,209.66	613.89	(35,841.45)	565,656.00
0.00	0.00	0.00	0.00	0.00	1,500.00	0.01%	2,258.00	0.01%	758.00	3,782.50	2,282.50	2,258.00
44,678.99	42,753.00	(1,925.99)	41,193.54	(3,485.45)	300,193.14	1.14%	299,719.00	1.21%	(474.14)	196,943.75	(103,249.39)	514,888.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00%	0.00	(0.18)	(0.18)	0.00
23,078.74	1,263.00	(21,815.74)	1,044.48	(22,034.26)	76,456.90	0.29%	46,376.00	0.19%	(30,080.90)	71,058.38	(5,398.52)	57,768.00
<b>520,215.17</b>	<b>490,799.00</b>	<b>(29,416.17)</b>	<b>454,224.71</b>	<b>(65,990.46)</b>	<b>3,407,129.45</b>	<b>12.88%</b>	<b>3,411,200.00</b>	<b>13.73%</b>	<b>4,070.55</b>	<b>3,163,304.16</b>	<b>(243,825.29)</b>	<b>6,274,268.00</b>
<b>4,489,133.27</b>	<b>4,007,772.00</b>	<b>(481,361.27)</b>	<b>3,402,589.60</b>	<b>(1,086,543.67)</b>	<b>25,304,277.77</b>	<b>95.68%</b>	<b>24,315,229.00</b>	<b>97.88%</b>	<b>(989,048.77)</b>	<b>19,823,956.65</b>	<b>(5,480,321.12)</b>	<b>41,869,037.00</b>
<b>(\$299,653.06)</b>	<b>(\$302,413.00)</b>	<b>\$2,759.94</b>	<b>\$45,662.43</b>	<b>(\$345,315.49)</b>	<b>\$1,143,416.49</b>	<b>4.32%</b>	<b>\$527,165.00</b>	<b>2.12%</b>	<b>\$616,251.49</b>	<b>\$27,383,010.90</b>	<b>(\$26,239,594.41)</b>	<b>\$2,508,715.00</b>
4,116.45	0.00	4,116.45	157.61	3,958.84	572,474.06	2.16%	724,000.00	2.91%	(151,525.94)	521,259.93	51,214.13	724,000.00
(108,294.27)	(85,575.00)	(22,719.27)	(128,881.90)	20,587.63	(416,256.64)	(1.57%)	(531,626.00)	(2.14%)	115,369.36	(556,647.12)	140,390.48	(879,265.00)
21,495.58	25,000.00	(3,504.62)	16,427.41	5,067.97	21,525.38	0.08%	25,000.00	0.10%	(3,474.62)	93,312.29	(71,786.91)	324,100.00
35,147.25	5,000.00	30,147.25	7,338.20	27,809.05	329,287.28	1.25%	35,000.00	0.14%	294,287.28	36,972.67	292,314.61	60,000.00
50,493.08	26,000.00	24,493.08	27,245.79	23,247.29	421,639.26	1.59%	250,000.00	1.01%	171,639.26	275,986.97	145,652.29	448,000.00
362,953.85	0.00	362,953.85	401,569.74	(38,615.89)	406,049.08	1.54%	0.00	0.00%	406,049.08	(1,025,940.50)	1,431,989.58	0.00
0.00	0.00	0.00	(43,909.68)	43,909.68	(41,493.27)	(0.16%)	0.00	0.00%	(41,493.27)	(33,831.38)	(7,661.89)	0.00
1,874.26	0.00	1,874.26	0.00	1,874.26	81,831.66	0.31%	0.00	0.00%	81,831.66	306,390.83	(224,559.17)	0.00
(528.57)	0.00	(528.57)	(65.10)	(463.47)	1,489.43	0.01%	0.00	0.00%	1,489.43	7,762.36	(6,272.93)	0.00
(14,548.23)	0.00	(14,548.23)	3,003.88	(17,551.91)	(13,221.50)	(0.05%)	0.00	0.00%	(13,221.50)	2,957.45	(16,178.95)	0.00
<b>352,709.20</b>	<b>(29,575.00)</b>	<b>(382,284.20)</b>	<b>282,885.75</b>	<b>(69,823.45)</b>	<b>1,363,324.74</b>	<b>5.15%</b>	<b>502,374.00</b>	<b>2.02%</b>	<b>(860,950.74)</b>	<b>(371,776.50)</b>	<b>(1,735,101.24)</b>	<b>676,835.00</b>
7,764.33	7,764.00	(0.33)	7,764.33	0.00	54,350.31	0.21%	54,351.00	0.22%	0.69	54,350.31	0.00	93,171.00
103,962.98	112,971.00	9,008.02	96,138.86	(7,824.12)	758,451.78	2.87%	789,527.00	3.18%	31,075.22	657,713.51	(100,738.27)	1,372,414.00
4,479.91	3,750.00	(729.91)	4,810.28	330.37	28,980.35	0.11%	26,250.00	0.11%	(2,730.35)	28,368.31	(612.04)	45,000.00
1,649.38	7,500.00	5,850.62	0.00	(1,649.38)	33,213.32	0.13%	52,500.00	0.21%	19,286.68	53,521.00	20,307.68	90,000.00
4,947.95	21,333.00	16,385.05	18,332.50	13,384.55	9,920.55	0.04%	24,783.00	0.10%	14,862.45	50,510.70	40,590.15	162,961.00
0.00	0.00	0.00	5,361.26	5,361.26	(535.96)	0.00%	0.00	0.00%	535.96	24,692.36	25,228.32	0.00
<b>122,804.55</b>	<b>153,318.00</b>	<b>30,513.45</b>	<b>132,407.23</b>	<b>9,602.68</b>	<b>884,380.35</b>	<b>3.34%</b>	<b>947,411.00</b>	<b>3.81%</b>	<b>63,030.65</b>	<b>869,156.19</b>	<b>(15,224.16)</b>	<b>1,763,546.00</b>
<b>229,904.65</b>	<b>(182,893.00)</b>	<b>(412,797.65)</b>	<b>150,478.52</b>	<b>(79,426.13)</b>	<b>478,944.39</b>	<b>1.81%</b>	<b>(445,037.00)</b>	<b>(1.79%)</b>	<b>(923,981.39)</b>	<b>(1,240,932.69)</b>	<b>(1,719,877.08)</b>	<b>(1,086,711.00)</b>
<b>(\$69,748.41)</b>	<b>(\$485,306.00)</b>	<b>\$415,557.59</b>	<b>\$196,140.95</b>	<b>(\$265,889.36)</b>	<b>\$1,622,360.88</b>	<b>6.13%</b>	<b>\$82,128.00</b>	<b>0.33%</b>	<b>\$1,540,232.88</b>	<b>\$26,142,078.21</b>	<b>(\$24,519,717.33)</b>	<b>\$1,422,004.00</b>



**YMCA OF ORANGE COUNTY**

**For the Seven Months Ending 7/31/2023**

July  
 Revenue                      Salary/Wages                      Bonus/Benefits/Tax                      Flex Expenses                      Fixed Expenses                      Non-Operating Expenses

	Revenue			Salary/Wages			Bonus/Benefits/Tax			Flex Expenses			Fixed Expenses			Operating Net	Non-Operating Expenses			Net Profit
	Actual	Budget	Act vs Bud Var	Actual	Budget	Act vs Bud Var	Actual	Budget	Act vs Bud Var	Actual	Budget	Act vs Bud Var	Actual	Budget	Act vs Bud Var		Actual	Budget	Act vs Bud Var	
Fullerton	1,485,990	1,489,970	(3,980)	911,150	894,085	17,065	147,563	142,775	4,788	213,206	174,710	38,496	216,738	193,622	23,116	(2,666)	303,615	281,575	22,040	(306,281)
Huntington Beach	685,251	627,896	57,355	280,454	269,753	10,701	46,659	46,755	(96)	45,796	53,991	(8,195)	320,010	300,719	19,291	(7,668)	123,842	131,754	(7,912)	(131,510)
Newport Mesa	1,192,182	1,338,669	(146,487)	610,969	624,070	(13,101)	107,012	115,960	(8,948)	99,677	94,350	5,327	218,375	204,881	13,494	156,149	(82,095)	194,461	(276,556)	238,245
YMCA Community Service	722,347	879,281	(156,934)	399,940	484,062	(84,122)	74,495	139,386	(64,891)	181,029	116,059	64,970	131,245	111,722	19,523	(64,361)	112,617	114,373	(1,756)	(176,978)
Laguna Niguel	808,317	926,480	(118,163)	437,393	461,173	(23,780)	88,578	95,452	(6,874)	110,480	103,325	7,155	148,642	170,600	(21,958)	23,223	156,719	185,257	(28,538)	(133,495)
Mission Viejo	889,550	997,120	(107,570)	532,251	532,654	(403)	111,075	103,311	7,764	88,216	92,605	(4,389)	234,575	225,699	8,876	(76,569)	260,710	265,299	(4,589)	(337,279)
Resident Camp	472,266	464,710	7,556	237,824	253,736	(15,912)	47,930	41,134	6,796	205,438	237,228	(31,790)	66,546	71,778	(5,232)	(85,472)	134,268	120,395	13,873	(219,740)
CYD Administration	583,631		583,631	438,283	488,860	(50,577)	129,422	112,718	16,704	71,152	84,917	(13,765)	60,521	54,907	5,614	(115,748)	1,000	18,583	(17,583)	(116,748)
CYD District Contracts	192,304	164,990	27,314	131,999	80,968	51,031	22,128	9,203	12,925	14	181	(167)	6,246	5,898	348	31,916	30,769	30,769	1,147	
CYD Teens	271,325	369,013	(97,688)	162,226	233,180	(70,954)	31,289	42,333	(11,044)	62,394	105,403	(43,009)	48,767	53,293	(4,526)	(33,351)	49,338	61,488	(12,150)	(82,688)
CYD Central Orange Coast	4,104,633	3,210,334	894,299	1,707,562	1,449,932	257,630	319,291	271,821	47,470	617,458	251,115	366,343	211,364	211,555	(191)	1,248,958	488,578	498,281	(9,703)	760,381
CYD Laguna Niguel	3,373,223	3,386,165	(12,942)	1,423,277	1,584,006	(160,729)	301,679	295,719	5,960	248,322	295,577	(47,255)	216,014	238,478	(22,464)	1,183,931	549,246	572,187	(22,941)	634,685
CYD Mission Viejo	3,606,992	3,793,695	(186,703)	1,539,327	1,584,642	(45,315)	298,691	247,761	50,930	319,962	332,440	(12,478)	274,753	293,534	(18,781)	1,174,259	622,048	723,626	(101,578)	552,211
CYD Beach Cities	2,618,303	2,718,493	(100,190)	1,096,623	1,251,870	(155,247)	236,931	235,497	1,434	263,398	276,987	(13,589)	139,234	163,612	(24,378)	882,117	439,097	471,863	(32,766)	443,020
CYD Pomona Valley	838,554	805,420	33,134	461,594	419,292	42,302	81,430	76,025	5,405	70,718	76,110	(5,392)	82,904	65,548	17,356	141,908	188,467	193,447	(4,980)	(46,559)
CYD San Gabriel Valley ASES	1,353,255	1,206,739	146,516	940,113	890,126	49,987	152,745	143,961	8,784	170,491	98,865	71,626	36,364	33,776	2,588	53,541	162,592	154,242	8,350	(109,051)
CYD Orange County ASES & YD	1,723,630	1,339,078	384,552	837,176	809,351	27,825	156,778	134,833	21,945	513,903	322,695	191,208	38,727	36,028	2,699	177,046	153,202	172,165	(18,963)	23,844
Adventure Guides	1,281,711	915,746	365,965	104,938	106,162	(1,224)	27,323	26,137	1,186	995,310	649,273	346,037	69,110	58,783	10,327	85,030	62,105	43,117	18,988	22,926
Tipper, LLC	131,479	110,163	21,316							58,235	59,626	(1,391)	110,103	101,264	8,839	(36,859)	129,921	138,478	(8,557)	(166,780)
Association Office	166,360	112,782	53,578	1,787,857	1,813,178	(25,321)	579,189	452,369	126,820	592,932	510,172	82,760	774,280	813,583	(39,303)	(3,567,898)	(4,347,687)	(3,831,784)	(515,903)	779,789
<b>Total</b>	<b>26,501,303</b>	<b>24,856,744</b>	<b>1,644,558</b>	<b>14,040,956</b>	<b>14,231,100</b>	<b>(190,144)</b>	<b>2,960,208</b>	<b>2,733,150</b>	<b>227,059</b>	<b>4,928,131</b>	<b>3,935,629</b>	<b>992,504</b>	<b>3,404,518</b>	<b>3,409,280</b>	<b>(4,762)</b>	<b>1,167,487</b>	<b>(461,648)</b>	<b>508,807</b>	<b>(970,456)</b>	<b>1,629,136</b>

**YMCA of Orange County  
Consolidated Revenue by Category  
TTM as of 7/31/2023**

	Actual Aug 2022	Actual Sep 2022	Actual Oct 2022	Actual Nov 2022	Actual Dec 2022	Actual Jan 2023	Actual Feb 2023	Actual Mar 2023	Actual Apr 2023	Actual May 2023	Actual Jun 2023	Actual Jul 2023	Budget Jul 2023	Actual vs Budget Variance	TOTAL 12-Months
Revenue															
Child Care Fees	1,710,382	1,694,417	1,755,786	2,088,610	1,778,506	1,677,590	1,635,579	1,638,164	1,679,632	1,840,738	1,834,207	1,911,523	1,923,281	(11,758)	21,245,134
ELOP Child Care Fees	60,449	148,725	198,135	192,297	200,021	253,323	337,335	464,753	764,114	632,943	1,034,000	680,191	163,478	516,713	4,966,286
ASES Child Care Fees	176,990	235,948	231,175	180,726	211,400	171,500	254,059	237,757	205,833	362,575	262,483	51,288	81,964	(30,676)	2,581,734
Teen Child Care Fees	35,029	40,487	36,078	81,222	66,295	21,978	27,194	25,821	26,284	29,327	53,561	50,176	61,561	(11,385)	493,452
Contracted Services	32,798	67,898	57,457	33,162	29,298	29,535	33,439	48,756	27,549	38,952	1,172	0	0	0	400,016
Other Child Care Fees	40,354	27,790	19,629	23,639	25,366	18,692	19,571	25,767	21,979	51,926	21,471	14,304	53,397	(39,093)	310,488
<b>Child Care Subtotal</b>	<b>2,056,002</b>	<b>2,215,265</b>	<b>2,298,260</b>	<b>2,599,656</b>	<b>2,310,886</b>	<b>2,172,618</b>	<b>2,307,177</b>	<b>2,441,018</b>	<b>2,725,391</b>	<b>2,956,461</b>	<b>3,206,894</b>	<b>2,707,482</b>	<b>2,283,681</b>	<b>423,801</b>	<b>29,997,110</b>
Membership Fees	500,175	487,439	497,611	469,569	442,890	474,212	499,537	502,888	493,767	521,428	522,218	533,562	529,905	3,657	5,945,296
Aquatics Fees	120,204	44,554	42,466	29,469	14,979	31,182	28,628	35,836	52,956	68,378	154,847	224,174	185,486	38,688	847,673
Sports Fees	57,817	47,912	62,703	54,882	28,776	43,259	75,258	61,977	59,912	85,710	71,272	83,878	138,880	(55,002)	733,356
Health and Fitness Fees	66,974	42,564	37,465	41,802	32,975	44,785	35,564	50,251	45,276	54,341	83,587	112,590	116,009	(3,419)	648,174
<b>Branch Subtotal</b>	<b>745,170</b>	<b>622,469</b>	<b>640,245</b>	<b>595,722</b>	<b>519,620</b>	<b>593,438</b>	<b>638,987</b>	<b>650,952</b>	<b>651,911</b>	<b>729,857</b>	<b>831,924</b>	<b>954,204</b>	<b>970,280</b>	<b>(16,076)</b>	<b>8,174,499</b>
Adventure Guide Fees	37,733	369,103	227,876	191,448	242,078	245,331	197,350	187,943	167,261	300,850	154,318	34,556	33,683	873	2,355,847
Community Programs Fees	129,974	83,706	80,111	70,746	78,667	79,364	88,279	114,243	93,881	121,121	107,529	146,512	140,306	6,206	1,194,133
Resident Camp	15,238	4,387	12,331	9,125	7,578	0	11,250	0	51,235	6,720	126,118	279,673	338,530	(58,857)	523,655
Miscellaneous Revenue	(20,084)	2,890,894	(153,287)	(46,864)	(5,578,062)	(35,946)	55,152	88,809	(71,076)	(46,597)	191,157	52,869	(76,105)	128,974	(2,673,035)
Tipper, LLC	21,450	21,484	16,101	20,337	6,691	33,768	12,970	27,662	14,528	14,184	14,184	14,184	14,984	(800)	217,543
<b>Other Revenue Subtotal</b>	<b>184,311</b>	<b>3,369,574</b>	<b>183,132</b>	<b>244,792</b>	<b>(5,243,048)</b>	<b>322,517</b>	<b>365,001</b>	<b>418,657</b>	<b>255,829</b>	<b>396,278</b>	<b>593,306</b>	<b>527,794</b>	<b>451,398</b>	<b>76,396</b>	<b>1,618,143</b>
<b>REVENUE TOTAL</b>	<b>2,985,483</b>	<b>6,207,308</b>	<b>3,121,637</b>	<b>3,440,170</b>	<b>(2,412,542)</b>	<b>3,088,573</b>	<b>3,311,165</b>	<b>3,510,627</b>	<b>3,633,131</b>	<b>4,082,596</b>	<b>4,632,124</b>	<b>4,189,480</b>	<b>3,705,359</b>	<b>484,121</b>	<b>39,789,752</b>

**YMCA of Orange County  
Consolidated Revenue by Category  
TTM as of 7/31/2023**

Revenue	Actual	Budget	Actual vs	Actual	Budget	Actual vs	Actual	Budget	Actual vs	Actual	Budget	Actual vs	Actual	Budget	Actual vs	Actual	Budget	Actual vs	
	Aug 2022	Aug 2022	Budget Variance	Sep 2022	Sep 2022	Budget Variance	Oct 2022	Oct 2022	Budget Variance	Nov 2022	Nov 2022	Budget Variance	Dec 2022	Dec 2022	Budget Variance	Jan 2023	Jan 2023	Budget Variance	
Revenue	1,710,382	1,787,437	77,055	1,694,417	1,712,685	18,268	1,755,786	1,679,708	(76,078)	2,088,610	1,663,115	(425,495)	1,778,506	1,654,514	(123,992)	1,677,590	1,759,520	81,930	
Child Care Fees	60,449	0	(60,449)	148,725	0	(148,725)	198,135	0	(198,135)	192,297	0	(192,297)	200,021	0	(200,021)	253,323	288,899	35,576	
ELOP Child Care Fees	176,990	188,561	11,571	235,948	224,527	(11,421)	231,175	231,558	383	180,726	211,181	30,455	211,400	199,850	(11,550)	171,500	220,282	48,782	
ASES Child Care Fees	35,029	80,028	44,999	40,487	160,382	119,895	36,078	151,382	115,304	81,222	151,159	69,937	66,295	148,769	82,474	21,978	36,440	14,462	
Teen Child Care Fees	32,798	0	(32,798)	67,898	0	(67,898)	57,457	0	(57,457)	33,162	0	(33,162)	29,298	0	(29,298)	29,535	32,798	3,263	
Contracted Services	40,354	16,190	(24,164)	27,790	9,690	(18,100)	19,629	19,440	(189)	23,639	9,690	(13,949)	25,366	21,490	(3,876)	18,692	49,717	31,025	
Other Child Care Fees	<b>Child Care Subtotal</b>	<b>2,056,002</b>	<b>2,072,216</b>	<b>16,214</b>	<b>2,215,265</b>	<b>2,107,284</b>	<b>(107,981)</b>	<b>2,298,260</b>	<b>2,082,088</b>	<b>(216,172)</b>	<b>2,599,656</b>	<b>2,035,145</b>	<b>(564,511)</b>	<b>2,310,886</b>	<b>2,024,623</b>	<b>(286,263)</b>	<b>2,172,618</b>	<b>2,387,656</b>	<b>215,038</b>
Membership Fees	500,175	500,398	223	487,439	485,111	(2,328)	497,611	471,942	(25,669)	469,569	457,344	(12,225)	442,890	439,527	(3,363)	474,212	463,103	(11,109)	
Aquatics Fees	120,204	111,876	(8,328)	44,554	80,374	35,820	42,466	70,236	27,770	29,469	48,316	18,847	14,979	36,649	21,670	31,182	32,312	1,130	
Sports Fees	57,817	88,230	30,413	47,912	54,093	6,181	62,703	54,811	(7,892)	54,882	40,725	(14,157)	28,776	9,203	(19,573)	43,259	59,970	16,711	
Health and Fitness Fees	66,974	70,539	3,565	42,564	55,364	12,800	37,465	47,136	9,671	41,802	49,281	7,479	32,975	45,526	12,551	44,785	44,116	(669)	
Branch Subtotal	<b>745,170</b>	<b>771,043</b>	<b>25,873</b>	<b>622,469</b>	<b>674,942</b>	<b>52,473</b>	<b>640,245</b>	<b>644,125</b>	<b>3,880</b>	<b>595,722</b>	<b>595,666</b>	<b>(56)</b>	<b>519,620</b>	<b>530,905</b>	<b>11,285</b>	<b>593,438</b>	<b>599,501</b>	<b>6,063</b>	
Adventure Guide Fees	37,733	29,270	(8,463)	369,103	220,459	(148,644)	227,876	212,330	(15,546)	191,448	103,055	(88,393)	242,078	96,680	(145,398)	245,331	181,654	(63,677)	
Community Programs Fees	129,974	221,923	91,949	83,706	122,115	38,409	80,111	127,850	47,739	70,746	123,145	52,399	78,667	141,936	63,269	79,364	114,531	35,167	
Resident Camp	15,238	23,880	8,642	4,387	4,380	(7)	12,331	5,982	(6,349)	9,125	0	(9,125)	7,578	32,250	24,672	0	4,455	4,455	
Miscellaneous Revenue	(20,084)	(80,018)	(59,934)	2,890,894	(85,753)	(2,976,647)	(153,287)	(74,503)	78,784	(46,864)	(74,053)	(27,189)	(5,578,062)	(79,879)	5,498,183	(35,946)	(56,434)	(20,488)	
Tipper, LLC	21,450	42,897	21,447	21,484	42,968	21,484	16,101	42,968	26,867	20,337	43,035	22,698	6,691	43,035	36,344	33,768	17,662	(16,106)	
Other Revenue Subtotal	<b>184,311</b>	<b>237,952</b>	<b>53,641</b>	<b>3,369,574</b>	<b>304,169</b>	<b>(3,065,405)</b>	<b>183,132</b>	<b>314,627</b>	<b>131,495</b>	<b>244,792</b>	<b>195,182</b>	<b>(49,610)</b>	<b>(5,243,048)</b>	<b>234,022</b>	<b>5,477,070</b>	<b>322,517</b>	<b>261,868</b>	<b>(60,649)</b>	
<b>REVENUE TOTAL</b>	<b>2,985,483</b>	<b>3,081,211</b>	<b>95,728</b>	<b>6,207,308</b>	<b>3,086,395</b>	<b>(3,120,913)</b>	<b>3,121,637</b>	<b>3,040,840</b>	<b>(80,797)</b>	<b>3,440,170</b>	<b>2,825,993</b>	<b>(614,177)</b>	<b>(2,412,542)</b>	<b>2,789,550</b>	<b>5,202,092</b>	<b>3,088,573</b>	<b>3,249,025</b>	<b>160,452</b>	

Revenue	Actual	Budget	Actual vs	TOTAL 12-Months															
	Feb 2023	Feb 2023	Budget Variance	Mar 2023	Mar 2023	Budget Variance	Apr 2023	Apr 2023	Budget Variance	May 2023	May 2023	Budget Variance	Jun 2023	Jun 2023	Budget Variance	Jul 2023	Jul 2023	Budget Variance	
Revenue	1,635,579	1,760,349	124,770	1,638,164	1,769,433	131,269	1,679,632	1,793,485	113,853	1,840,738	2,013,488	172,750	1,834,207	1,916,019	81,812	1,911,523	1,923,281	11,758	21,245,134
Child Care Fees	337,335	312,284	(25,051)	464,753	367,812	(96,941)	764,114	381,220	(382,894)	632,943	416,430	(216,513)	1,034,000	468,599	(565,401)	680,191	163,478	(516,713)	4,966,286
ASES Child Care Fees	254,059	223,583	(30,476)	237,757	259,734	21,977	205,833	209,166	3,333	362,575	271,549	(91,026)	262,483	179,668	(82,815)	51,288	81,964	30,676	2,581,734
Teen Child Care Fees	27,194	36,377	9,183	25,821	36,689	10,868	26,284	38,344	12,060	29,327	42,516	13,189	53,561	63,186	9,625	50,176	61,561	11,385	493,452
Contracted Services	33,439	32,798	(641)	48,756	32,798	(15,958)	27,549	32,798	5,249	38,952	32,798	(6,154)	1,172	1,000	(172)	0	0	0	400,016
Other Child Care Fees	19,571	55,243	35,672	25,767	51,537	25,770	21,979	57,962	35,983	51,926	28,888	(23,038)	21,471	58,667	37,196	14,304	53,397	39,093	310,488
Child Care Subtotal	<b>2,307,177</b>	<b>2,420,634</b>	<b>113,457</b>	<b>2,441,018</b>	<b>2,518,003</b>	<b>76,985</b>	<b>2,725,391</b>	<b>2,512,975</b>	<b>(212,416)</b>	<b>2,956,461</b>	<b>2,805,669</b>	<b>(150,792)</b>	<b>3,206,894</b>	<b>2,687,139</b>	<b>(519,755)</b>	<b>2,707,482</b>	<b>2,283,681</b>	<b>(423,801)</b>	<b>29,997,110</b>
Membership Fees	499,537	484,917	(14,620)	502,888	492,603	(10,285)	493,767	503,926	10,159	521,428	511,257	(10,171)	522,218	529,201	6,983	533,562	529,905	(3,657)	5,945,296
Aquatics Fees	28,628	36,536	7,908	35,836	48,131	12,295	52,956	60,176	7,220	68,378	71,836	3,458	154,847	148,638	(6,209)	224,174	185,486	(38,688)	847,673
Sports Fees	75,258	73,960	(1,298)	61,977	73,411	11,434	59,912	87,088	27,176	85,710	84,634	(1,076)	71,272	123,655	52,383	83,878	138,880	55,002	733,356
Health and Fitness Fees	35,564	51,865	16,301	50,251	56,687	6,436	45,276	56,321	11,045	54,341	50,538	(3,803)	83,587	89,762	6,175	112,590	116,009	3,419	648,174
Branch Subtotal	<b>638,987</b>	<b>647,278</b>	<b>8,291</b>	<b>650,952</b>	<b>670,832</b>	<b>19,880</b>	<b>651,911</b>	<b>707,511</b>	<b>55,600</b>	<b>729,857</b>	<b>718,265</b>	<b>(11,592)</b>	<b>831,924</b>	<b>891,256</b>	<b>59,332</b>	<b>954,204</b>	<b>970,280</b>	<b>16,076</b>	<b>8,174,499</b>
Adventure Guide Fees	197,350	143,073	(54,277)	187,943	123,655	(64,288)	167,261	103,726	(63,535)	300,850	228,716	(72,134)	154,318	112,158	(42,160)	34,556	33,683	(873)	2,355,847
Community Programs Fees	88,279	117,886	29,607	114,243	131,271	17,028	93,881	137,282	43,401	121,121	130,844	9,723	107,529	137,492	29,963	146,512	140,306	(6,206)	1,194,133
Resident Camp	11,250	4,455	(6,795)	0	4,455	4,455	51,235	8,910	(42,325)	6,720	11,325	4,605	126,118	99,580	(26,538)	279,673	338,530	58,857	523,655
Miscellaneous Revenue	55,152	(52,099)	(107,251)	88,809	(55,390)	(144,199)	(71,076)	(65,571)	5,505	(46,597)	(71,292)	(24,695)	191,157	(19,545)	(210,702)	52,869	(76,105)	(128,974)	(2,673,035)
Tipper, LLC	12,970	17,657	4,687	27,662	14,907	(12,755)	14,528	14,985	457	14,184	14,984	800	14,184	14,984	800	14,184	14,984	800	217,543
Other Revenue Subtotal	<b>365,001</b>	<b>230,972</b>	<b>(134,029)</b>	<b>418,657</b>	<b>218,898</b>	<b>(199,759)</b>	<b>255,829</b>	<b>199,332</b>	<b>(56,497)</b>	<b>396,278</b>	<b>314,577</b>	<b>(81,701)</b>	<b>593,306</b>	<b>344,669</b>	<b>(248,637)</b>	<b>527,794</b>	<b>451,398</b>	<b>(76,396)</b>	<b>1,618,143</b>
<b>REVENUE TOTAL</b>	<b>3,311,165</b>	<b>3,298,884</b>	<b>(12,281)</b>	<b>3,510,627</b>	<b>3,407,733</b>	<b>(102,894)</b>	<b>3,633,131</b>	<b>3,419,818</b>	<b>(213,313)</b>	<b>4,082,596</b>	<b>3,838,511</b>	<b>(244,085)</b>	<b>4,632,124</b>	<b>3,923,064</b>	<b>(709,060)</b>	<b>4,189,480</b>	<b>3,705,359</b>	<b>(484,121)</b>	<b>39,789,752</b>

# Young Mens Christian Association - Orange County

## 12-Month Cash Flow

Period Beginning	1/1/23	2/1/23	3/1/23	4/1/23	5/1/23	6/1/23	7/1/23	1/1/2023
Period Ending	1/31/23	2/28/23	3/31/23	4/30/23	5/31/23	6/30/23	7/31/23	12/31/2023
Cash at Beginning of Period	5,259,001	5,252,459	8,372,649	8,794,042	8,785,160	9,836,763	10,037,733	5,259,001
Cash at End of Period	5,252,459	8,372,649	8,794,042	8,785,160	9,836,763	10,037,733	10,310,904	10,310,904

Operations	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	2023 YTD
Cash receipts from								
Childcare revenue	2,366,977	2,317,534	2,545,363	2,620,505	2,147,068	3,294,799	3,585,372	18,877,618
Membership revenue	565,346	696,010	745,917	805,837	918,937	1,005,867	753,624	5,491,538
Donations/Grants/Misc.	173,188	218,996	190,447	53,413	75,886	253,023	91,824	1,056,777
Cash paid for								
Labor expenses	(1,936,133)	(2,160,258)	(2,159,682)	(2,243,025)	(2,414,971)	(2,544,882)	(2,872,799)	(16,331,749)
Facility expenses	(314,168)	(340,201)	(325,806)	(321,223)	(306,083)	(319,301)	(342,105)	(2,268,888)
Operating expenses	(907,630)	(973,585)	(703,782)	(895,637)	(911,385)	(1,147,525)	(1,078,408)	(6,617,953)
Interest expense		536						536
Misc.								-
<b>Net Cash Flow from Operations</b>	<b>(52,422)</b>	<b>(240,968)</b>	<b>292,457</b>	<b>19,871</b>	<b>(490,548)</b>	<b>541,981</b>	<b>137,508</b>	<b>207,878</b>

Non-Operating Income	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	2023 YTD
Cash receipts from								
Non-Operating Income	140,733	3,265,132	131,285		1,560,874	291,284	132,152	5,521,461
<b>Net Cash Flow from Non-Operations</b>	<b>140,733</b>	<b>3,265,132</b>	<b>131,285</b>	<b>0</b>	<b>1,560,874</b>	<b>291,284</b>	<b>132,152</b>	<b>5,521,461</b>

Investing Activities	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	2023 YTD
Cash receipts from								
Sale of property and equipment	1,493			525				2,018
Tipper Revenue		43,296	44,795	38,705	39,784	36,838	41,480	244,900
Interest earned	6,845	92,599	20,094	25,302	30,219	32,329	33,376	240,765
Cash paid for								
Purchase of property and equipment	(103,191)	(24,830)	(37,186)	(73,546)	(50,880)	(91,107)	(44,875)	(425,616)
Tipper Expenses		(15,040)	(30,053)	(19,739)	(37,847)	(10,354)	(26,471)	(139,502)
Misc.						(600,000)		(600,000)
<b>Net Cash Flow from Investing Activities</b>	<b>(94,853)</b>	<b>96,026</b>	<b>(2,349)</b>	<b>(28,752)</b>	<b>(18,724)</b>	<b>(632,294)</b>	<b>3,511</b>	<b>(677,436)</b>

Financing Activities	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	2023 YTD
Cash receipts from								
Borrowing								-
Cash paid for								
Repayment of loans								-
<b>Net Cash Flow from Financing Activities</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Cash Flow</b>	<b>(6,542)</b>	<b>3,120,190</b>	<b>421,393</b>	<b>(8,882)</b>	<b>1,051,602</b>	<b>200,971</b>	<b>273,171</b>	<b>5,051,903</b>